



DEPARTMENT OF THE NAVY
OFFICE OF THE CHIEF OF NAVAL OPERATIONS
WASHINGTON, DC 20350-2000

IN REPLY REFER TO

OPNAVINST 3882.2A
N2

23 AUG 1993

OPNAV INSTRUCTION 3882.2A

From: Chief of Naval Operations

Subj: NAVY FOREIGN MATERIEL PROGRAM (NFMP)

Ref: (a) DIAR 58-4
(b) DOD Directive S3325.1 of 18 Sep 86 (NOTAL)
(c) CNO memo Ser N2/N3C546412 of 28 Jun 93 (NOTAL)

1. Purpose. To define objectives, establish policy, and assign responsibilities for carrying out the Navy Foreign Materiel Program (NFMP). This instruction has been substantially revised and should be reviewed in its entirety.
2. Cancellation. OPNAVINST C3882.2.
3. Background. Foreign materiel is an intelligence source of unique detail and reliability. Exploitation of foreign materiel can provide precise knowledge about the characteristics, capabilities, and vulnerabilities of foreign weapons and systems as the basis for the development or improvement of U.S. weapons systems, countermeasures, and tactics. Foreign materiel can also be used as operating threat systems against which to test and evaluate U.S. weapons systems, countermeasures, and tactics.
4. Objectives. The objectives of the NFMP are:
 - a. To acquire and exploit foreign materiel in order to:
 - (1) Fulfill intelligence production requirements.
 - (2) Provide opportunities for U.S. systems to interact with foreign warfare systems in order to optimize U.S. systems and tactics.
 - (3) Provide threat-representative foreign systems as test and evaluation assets to aid in the development of high fidelity threat simulators.
 - b. To coordinate access to foreign materiel in those instances where it cannot be acquired but is available for a limited time or for on-site exploitation by:



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(1) Analysts for the intelligence exploitation of the foreign materiel.

(2) Naval fleet units, operational/research test and evaluation organizations or other appropriate Department of the Navy (DON) assets.

c. To ensure that DON intelligence, tactical, and systems requirements described in paragraphs 4a and 4b are fulfilled in foreign materiel acquisitions and exploitations conducted by other Services, agencies and friendly nations.

5. Discussion. The collection of scientific and technical intelligence (in which foreign materiel acquisition and exploitation play a part) supports the development, acquisition and improvement of weapons systems, tactics, and countermeasures which in turn meet established DON warfighting requirements. In meeting its objectives, the NFMP consists of four parts:

a. Requirements. Annually, the Office of Naval Intelligence (ONI) will solicit requirements for acquisition of foreign materiel from the fleet, Commander, Operational Test and Evaluation Force (COMOPTEVFOR), systems commands, the test and evaluation community, research and development laboratories, and the Technical Support Group (TSG). The program manager and the TSG will consolidate and prioritize all requirements into a list called the DON Top Twenty Foreign Materiel Acquisition List. This list will serve as the primary basis for planning, programming, budget, and execution actions required of the NFMP. ONI has the responsibility to ensure deconfliction of requirements and avoid duplication with other Services requirements through coordination with Defense Intelligence Agency (DIA). In addition to the annual solicitation, consumers may submit requirements to ONI for emergent opportunities for foreign materiel at any time. ONI has the responsibility for initiation of Foreign Materiel Acquisition Requirements (FMAR) to support DON needs.

b. Acquisition. References (a), (b), and (c) describe Service responsibilities under the Department of Defense Foreign Materiel Program (DoD FMP) for the acquisition and exploitation agreements with equivalent foreign agencies or military services. Expenditure of limited funding for acquisition of foreign materiel whether by the DON or as part of the DoD FMP should be prioritized in consonance with established naval warfighting requirements.

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c. Intelligence Exploitation. This is the process of disassembly, analysis, and characterization of the capabilities and functions of foreign materiel for the production of intelligence. The products are briefings, reporting and threat publications, and tailored intelligence products to support weapons systems acquisition and simulator development. Operators, laboratories, and industry participate in intelligence exploitation and provide unique expertise to support the responsible intelligence organization.

d. Operational Exploitation. This is the interaction of naval operational forces and systems with foreign warfare systems. The purpose is to identify deficiencies in U.S. warfighting capabilities, and vulnerabilities in the foreign system. The product is validation/modification of own systems and tactics, and development of simulators if necessary.

6. Policy

a. The NFMP is to be a fully coordinated program between the DNI (N2), the Deputy Chief of Naval Operations (DCNO) (Plans, Policy and Operations) (N3/N5), and the DCNO (Resources, Warfare Requirements and Assessments) (N8) intended to manage the acquisition, intelligence exploitation, and operational exploitation of foreign materiel to satisfy both the intelligence and naval warfare requirements of the DON in the most complete and cost effective manner possible.

b. The DNI will exercise overall authority for the NFMP. He will direct the NFMP in accordance with references (a) and (b) and other pertinent directives. He will coordinate with the DIA for fulfillment of national intelligence requirements, and with DCNO (Plans, Policy and Operations) to ensure foreign materiel exploitation supports the operational and developmental needs of naval warfare.

c. The DCNO (Plans, Policy and Operations), through the TSG, will prioritize the requirements for and coordinate the operational exploitation of foreign materiel having significant impact on warfare requirements.

d. The DCNO (Resources, Warfare Requirements and Assessments), through the Resources and Requirements Review Board (R3B), will have authority in the identification of funds for the acquisition and operational exploitation of foreign materiel having significant impact on warfare requirements. The R3B process will be utilized only when funds within the General Defense Intelligence Program (GDIP) and Navy Research, Development, Test and Evaluation accounts have been expended.

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7. Responsibilities

a. The DNI is designated the Program Sponsor of the NFMP. The Program Sponsor will:

(1) Program for NFMP funding within the GDIP account jointly with the Director, Test and Evaluation and Technology Requirements (N091) account.

(2) Establish NFMP acquisition and intelligence exploitation policy and oversee the implementation of that policy.

(3) Notify the DCNO (Plans, Policy and Operations) of emergent foreign materiel acquisition opportunities in order to coordinate the DON priority on acquisition and, if needed, for presentation to the R3B for possible funding.

(4) Notify the Director, Test and Evaluation and Technology Requirements (N091) of emergent foreign materiel acquisition opportunities in order to coordinate follow-on test and evaluation exploitation.

(5) Monitor the conduct of the NFMP and provide guidance and direction as necessary to ensure that all foreign materiel acquisition activities are coordinated with the DoD FMP per reference (a).

(6) Designate a Program Manager for the NFMP.

b. DCNO (Plans, Policy and Operations) is responsible for coordinating operational exploitation and developing naval warfare priorities for the foreign materiel acquisition and exploitation process. N3/N5 will:

(1) Notify Fleet Commanders in Chief (CINCs), COMOPTEVFOR, operational commands, appropriate Chief of Naval Operations staff, development activities, and the test and evaluation community of opportunities for operational exploitation of foreign systems which have high naval warfare priority. N3/N5 will make recommendations which support systems and tactics validation and countermeasures/countermeasures development.

(2) Coordinate the efforts of fleet commands, COTF, development activities, the test and evaluation community, and intelligence communities in conducting operational exploitation.

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c. The Program Manager will:

(1) On behalf of the DNI, incorporate intelligence and test and evaluation inputs into the final list of the DON Top Twenty Foreign Materiel Acquisition List prior to approval by the R3B and submission to the DIA.

(2) Maintain close liaison with DIA and other Service foreign materiel organizations to be aware of their activities to insure that U.S. Navy (USN) intelligence production and naval warfare requirements and priorities are fulfilled.

(3) Maintain close liaison with DON foreign materiel consumers to ensure that all foreign materiel acquisition efforts are coordinated via the DIA.

(4) Maintain frequent liaison with the TSG to provide information on current foreign materiel opportunities.

(5) Based on the foregoing liaison, develop a DON foreign materiel acquisition plan, list of requirements and priorities, and recommend programming of funds to meet that plan.

(6) Budget for and manage the approved USN foreign materiel acquisition plan and participate in DIA, other Service or multi-national foreign materiel acquisition activities.

(7) Coordinate and oversee the intelligence exploitation of foreign materiel by the DON.

(8) Coordinate with TSG on funding issues raised to the R3B for consideration.

(9) Manage the day-to-day activities of the NFMP.

d. The TSG (N3Z) is the action staff of N3/N5 and N8 in the NFMP. The TSG will:

(1) Upon notification by the DNI of emergent FMA opportunities with significant warfighting impact but for which GDIP funds are not available, act in coordination with the Program Manager as the action staff in presenting the proposal to the R3B for funding consideration.

(2) Maintain liaison with other Services and Fleet CINCs, COMOPTEVFOR, development activities, the test and evaluation community, and the Office of the Chief of Naval Operations (OPNAV) staff on opportunities to participate in operational exploitation of foreign materiel.

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The products are validation and/or development of systems, countermeasures, tactics and simulators.

(3) Coordinate with the Program Manager the transition from intelligence exploitation to operational exploitation for foreign materiel which impacts warfare requirements.

(4) Notify Naval Doctrine Command of systems validation and tactics development opportunities which require Tactics Development and Evaluation (TAC D&E) funding.

(5) Coordinate with action agencies on operational exploitation plans and reporting.

(6) In coordination with the Program Manager, maintain direct liaison with all Service foreign materiel programs in support of the NFMP.

(7) Coordinate the development of the operational input to the DON Top Twenty Foreign Materiel Acquisition List, forward this list to the Program Manager for the DNI input, and in coordination with the Program Manager, present the final list to the R3B for approval prior to submission to DIA.



S. R. ARTHUR

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